

Introducing 3 new EGCA board members

Paul Vadnais

Paul Vadnais, one of three new members on the EGCA Board, started his construction career in 1976 as an equipment operator in a family-owned company, founded by his father, Edmond.

He worked his way up through various positions and eventually purchased the company. Vadnais Corporation is regarded as one of the premier general engineering construction companies in San Diego.

Paul has personally involved himself in all levels of construction activity within Vadnais Corporation, from the supervision of field operations to the management of the business at the corporate level.

His personal experience within this industry has included projects that consist of civil and structural work with primary emphasis on the construction of major pipelines, box culverts, storm drain channels, microtunneling and other similar facilities designed to protect and improve the infrastructure of our communities.

He holds a degree in business from the University of Santa Clara, granted in 1978. Following several years of part time work for his dad's firm, he started work fulltime with the company in 1978, and he purchased the firm from his father in 1989.

Among his firm's current work is the new box culvert and water line at the San Diego Convention Center. Owner: City of San Diego. Some of the firm's current microtunneling projects are the Otay Mesa Inter-Connection Pipeline at the Otay River Crossing, the Ocean Boulevard storm drain in Long Beach, and the Southern Industrial Trunk Sewer, in Stockton

Flood control projects of the firm include these two current jobs: Galivan Retarding Basin and Oso Creek Channel, Laguna Niguel; and Laguna Hills Community Center, Laguna Hills.

Michael Valentiner

Michael Valentiner, Hawthorne Machinery Company's general sales manager, has been in the sales business since he graduated from UCLA in 1969. For many years he was working with financial institutions on many credit-related programs and with vehicle and equipment dealers on extended warranty programs.



His experience includes direct sales and sales management, plus a 10-year stint owning a company. Association involvement includes a five-year term on the

Consumer Banking Association's Automotive Finance Committee. Michael also served on the Board of Trustees for the Ronald McDonald Houses in Los Angeles and Orange County.

In the early 1990s, Michael and his wife, Sheryl, relocated to Scottsdale, Ariz., and his career with Caterpillar began. While Sheryl returned to college, completing her undergraduate education at Arizona State University, Michael worked with Caterpillar dealers in the southwest, from Texas to California, including Hawthorne Machinery Co. in San Diego.

In 1997, after general sales manager Terry Mueller resigned to pursue a great opportunity with a family business in Minnesota, Tom Hawthorne asked Michael to join the Hawthorne team.

For the Valentiners it was an ideal situation because both Michael's sons live in the area (Santee and La Mesa). Since moving to San Diego, one of those sons (and his wife) blessed the Valentiner family with the first grandson—born, appropriately, on Labor Day last year.

"Any sales manager would kill for the chance to work with the sales staff and customers I work with at Hawthorne," says Michael. "I look forward to working closely with EGCA and its members."

John Maloney

When Helen and John Maloney started Maloney & Associates in 1990, it was a marriage of talents in more ways than one. The couple, who celebrate their 19th wedding anniversary this year, carved out a unique niche in the construction bonding business due to the diverse bonding business experience both brought to the new firm.

John is a native New Yorker, from East Rockaway, New York, where, on a clear day, you can make out the twin spires of the World Trade Center, some 15 miles to the west.



Following graduation from the State University of New York-New Paltz with degrees in economics and education, John entered the bond business as a bond underwriter with Fireman's Fund Insurance Company. During his seven years there, he was a senior bond underwriter, and then a bond manager, handling both the San Diego and Inland Empire territories. He joined Westland Insurance in San Diego in 1985, and in his five years there he formed, built and successfully ran Westland's bond department

Helen Maloney, co-founder of Maloney & Associates, has been in the bond business since 1975 with vast experience in all aspects of bonding company and bonding agency accounting functions, as well as all administrative and processing duties. Together, they are quite a team.

"I feel that we are a bit unique in that, as far as I know, we are the only independently owned bond agency in Southern California that offers such a diversity of background and experience," says John. "As an entrepreneur and business owner, we understand what it takes to successfully run a business."

Maloney & Associates, with its experience and six person staff does its best to, as John says, "add value and provide superior service to our clients."